

Rajiv Weeraratne, MBA, PMP | Senior Finance & Operations Professional
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PROFESSIONAL SUMMARY

Senior Finance and Operations Professional. Directed \$644M in aggregate global portfolios across 20 countries. Specialized in Financial Controllershship, Strategic FP&A, Treasury Operations, and Source-to-Pay (S2P) infrastructure. Executed multi-million dollar budgets with 99.8% forecasting accuracy. Scaled reporting infrastructure and accelerated month-end close cycles by deploying enterprise ERP systems. Mitigated audit risk and ensured US GAAP and federal compliance by designing strict internal controls. Managed complex cross-functional teams, multi-currency treasury pipelines, and organizational capacity modeling for distributed operations scaling to 700 personnel.

CORE COMPETENCIES

- **Strategic Finance & Treasury:** FP&A | Capital Allocation | P&L Management | Multi-Currency Treasury | Working Capital Optimization | Cash Flow Forecasting
- **Controllershship & Compliance:** US GAAP | FAR & AIDAR | SOX Controls | DCAA Audit Readiness | Internal Controls | Statutory Tax (VAT/PAYE) | OFAC Compliance
- **S2P & Grants Governance:** Source-to-Pay (S2P) | Procure-to-Pay (P2P) | Sub-Award Management | Vendor Due Diligence | Milestone Verification | Procurement
- **Systems & Transformation:** Enterprise ERP Deployment | KPI Dashboarding | Process Reengineering | Business Intelligence | Workflow Automation

TECHNICAL STACK

- **Financial Systems:** Sage Intacct, Deltek Costpoint, FreeBalance (IFMIS), Coupa, Fluxx.
- **Analysis & Visualization:** Advanced Excel (Financial Modeling, Macros, Pivot Tables), PowerBI, Data Analytics.

PROFESSIONAL EXPERIENCE

Deloitte Consulting LLP | International Locations & Ventura, CA | 05/2009 – 12/2025

Promoted from Consultant to Senior Manager over a 16-year tenure, reporting directly to Senior Partners and global C-Suite stakeholders. Executed CFO-equivalent mandates across \$644M in complex global portfolios, holding the client-facing project titles detailed below.

Lead Finance Partner, Government & Public Services (GPS) | Ventura, CA | 08/2024 – 12/2025

- Served as the Lead Finance Partner for international portfolios, pivoting from growth strategy to crisis management following major policy shifts.
 - Accelerated cash flow visibility across a \$238M multi-country portfolio by standardizing the procurement lifecycle and month-end close processes via a comprehensive Sage Intacct integration.
 - Enabled precise management reporting and consolidated multi-entity forecasts by enforcing consistent ledger coding via enhanced Source-to-Pay (S2P) controls.
 - Mitigated revenue exposure and protected cash flow during abrupt federal policy shifts by executing rapid scenario analysis, risk assessments, and strict financial wind-downs.
 - Eliminated legal risk and protected severance pipelines for international staff during abrupt account closures by managing physical asset disposition and complex labor law severances via engineered market-exit frameworks.
 - Secured competitive positioning for \$10M to \$75M pursuits by leading profitability modeling across CPFF, T&M, and FFP structures via advanced pricing matrices.

Director of Finance and Operations, Southern Africa Energy Program (SAEP) | South Africa | 06/2017 – 07/2024

- Served as a core member of the Senior Leadership Team for a \$75M regional energy program, directing financial strategy, P&L execution, and key decision-making to ensure overall project health and profitability.
 - Brought 5,771 MW of generation capacity to financial close and enabled 3.03 million direct connections by structuring the project financial model via a custom Results-Based Financing framework.
 - Captured 100% of the \$5.2M available fixed fee and restricted unspent variance to \$122K by executing a \$75M program budget via rigorous burn-rate modeling and spend efficiency tracking.
 - Minimized capital expenditure during program launch by executing end-to-end facility and HR procurement via established local corporate registrations and USD/ZAR treasury facilities.
 - Maintained continuous liquidity across 8 regional offices and optimized resource allocation for 50 distributed staff by directing near-term and long-term cash flow forecasting via integrated payroll and capacity planning models.
 - Reduced global payment cycles by 10 days, increased reporting accuracy by 25%, and empowered executive decision-making by migrating manual workflows to Sage Intacct and developing dynamic PowerBI data visualization dashboards.
 - Mitigated execution risk across a \$28.5M sub-award portfolio by performing financial sustainability analysis for regional partners, including McKinsey and CrossBoundary, via strict financial due diligence.

- Unlocked \$4M in commercial working capital and drove 108,721 verified product sales by leading strategic vendor negotiations and deploying \$2M in Results-Based Financing (RBF) grants via Fluxx.
- Realized \$3.1M in new municipal revenue against \$87.1M in identified potential gains by auditing and restructuring utility operations via rigorous metering and billing controls.
- Prevented a 15% budget overrun and enabled full input VAT recovery by resolving a \$7M international tax deadlock via negotiated local currency invoicing.

Director of Finance and Operations, Caribbean Clean Energy Program (CARCEP) | Jamaica | 11/2015 – 05/2017

- Directed full-cycle financial operations and FPO functions for a \$20M regional program covering seven countries.
 - Shortened monthly reporting cycles by 5 days and improved liability tracking accuracy by 50% by standardizing ledger coding via automated accrual workflows.
 - Ensured overall project profitability for a \$20M regional portfolio spanning seven countries by directing full-cycle financial operations via cross-functional consolidations.
 - Guaranteed 100% FAR compliance across a \$7M combined Procure-to-Pay ledger by integrating global spend tracking with strict reporting controls.
 - Bridged financial tracking with operational results by partnering with technical teams to measure project expenditures against output metrics via a custom Energy Efficiency Benchmarking Tool.

Program Manager, DC FACES | Washington, DC | 06/2015 – 10/2015

- Delivered critical system enhancements on budget for the Statewide Automated Child Welfare Information System (SACWIS) by directing a cross-functional 8-member technical team via agile triage protocols.

State Public Financial Management Team Lead, CORE II Program | South Sudan | 05/2012 – 05/2015

- Modernized accounting and reporting across ten regional governments by managing the automated rollout of the FreeBalance IFMIS platform.
- Standardized budget preparation and AP execution by driving fiscal management standards via KPI-driven financial scorecards.

Finance Manager, Afghanistan Civil Service Support (ACSS) | Afghanistan | 05/2010 – 04/2012

- Secured \$19.5M in additional portfolio funding by proving execution velocity to stakeholders via rigorous burn-rate analysis and quantitative forecasting.
- Eliminated audit risk in a high-risk operational zone by enforcing 100% compliance with FAR and AIDAR regulations via strict internal financial controls.
- Provided actionable course-correction data to non-finance leadership by identifying material budget variances early via resource expenditure analysis against delivery estimates.
- Maintained uninterrupted financial operations across a \$219M portfolio for 700 personnel by managing headcount planning and payroll via robust liquidity controls and Deltek Costpoint reconciliations.

ICT Advisor, IT Master Plan Implementation | Jordan | 05/2009 – 04/2010

- Optimized requirement gathering and change control by replacing legacy manual systems via an automated Service Desk implementation.
- Ensured strategic alignment with IT Master Plan benchmarks by conducting rigorous operational assessments via ITIL framework standards.

BEARINGPOINT INC. | Financial Specialist & Analyst Roles | McLean, VA & Global | 09/2005 – 04/2009

- Determined the feasibility of Public-Private Partnerships by evaluating financial models via rigorous ROI scenario analysis and capital allocation modeling.
- Protected critical path timelines and budget for a multi-billion dollar federal hospital relocation by managing the project baseline via the Integrated Master Schedule.
- Delivered precise financial status updates to executive leadership by forecasting project expenditure via Estimate to Complete analysis.

EDUCATION & CERTIFICATIONS

- MBA | Finance and Information Systems | University of Colorado at Colorado Springs | 08/2003 – 05/2005
- Bachelor of Arts | Economics and Mathematics | University of Texas at Austin | 08/1998 – 12/2002
- PMP | Project Management Professional | Project Management Institute | 02/2010 – 02/2028

LANGUAGES

- English: Fluent
- Sinhalese: Native